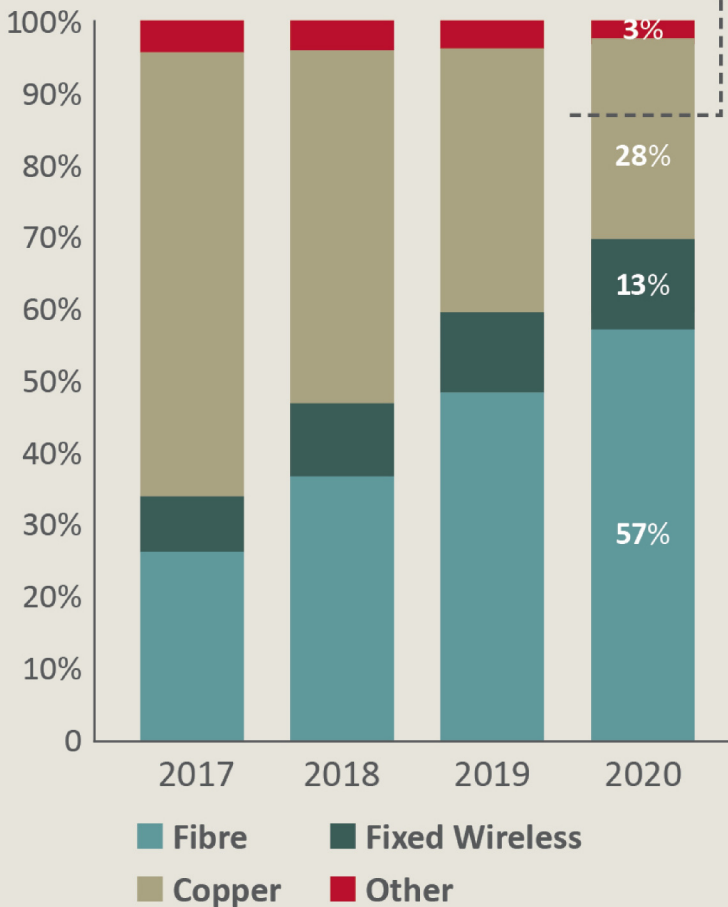


Telco trends 2020

Internet connections

By 2023, 87% of New Zealanders should be able to connect to fibre



Average monthly usage compared to 2019

Mobile

Data 3.3GB up 22%

166 minutes up 4%

120 texts down 13%



Fixed broadband and landline

Data 284GB up 37%

Internet connections 1.76m up 4%

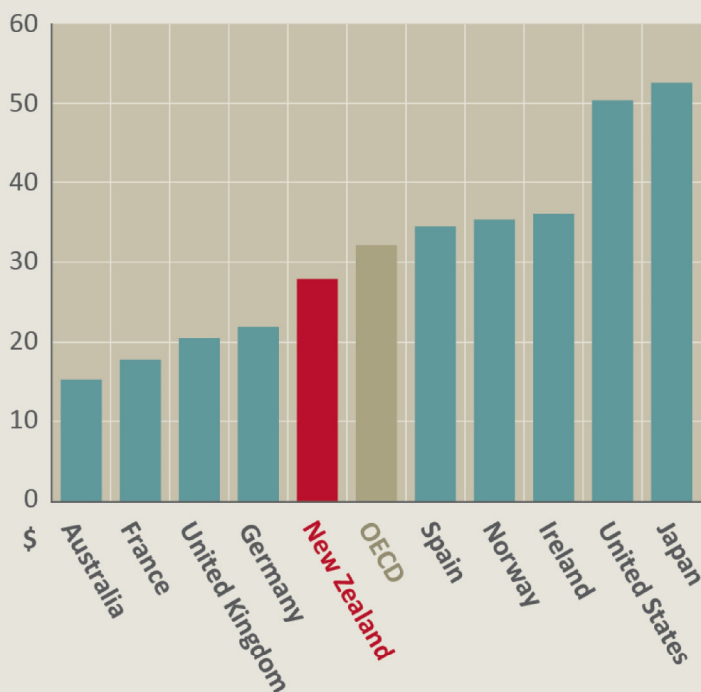
Households with a landline 706k down 12%



Affordability

Mobile

100 calls and 2GB monthly



Fixed broadband

Unlimited data on 100Mbps speed connection

