#### Legend Black text ComCom scenarios Red text Contact markups

## **Principles:**

Storage is a contestable service and hence should not be in RAB

Regulatory framework should provide a competitive, level playing field for storage development at network level and behind meter

Storage can access multiple value streams including network (eg avoid augmentation) and non-network (eg energy arbitrage, ancillary markets) benefits

Market-led installation of storage most likely to lead to efficient outcomes and best value for consumers

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Information Asymmetry

EDB battery in RAB creates unequal playing field with unregulated competitors due to inadequate IM cost allocation provisions which enable cross-subsidies, as well as demand side incentive scheme which applies to EDBs

current IM capex approval process and information disclosure provisions not designed to provide 3rd party with up to date, fulsome information on where non-network solutions / demand response is required in detail, hindering ability to compete

😦 No ringfencing in place preventing EDBs from competing in unregulated markets. Regulation should ensure a vertical disaggregation of the electricity supply chain between regulated monopoly and competitve activities.

will not result in competitive market unlikely 3rd parties will enter market due to inability to compete with EDBs

✓ Battery owner incentivised to maximise
✓ Battery owners free to contract and value from multiple streams (energy arbitrage, maximise value eg with EDBs for peak demand network benefits etc)

storage affiliate available to competing 3rd batteries completely prohibited. party providers

✓ Requires related party provisions in IMs to N/A Not required as EDBs completely be materially strengthened (eg Elec. Act Schedule 3 - arms length rules)

Scenario promotes competitive market and ringfencing provisions)

and quality services

✓ Requires EDB to make all info disclosed to N/A Not required as EDB ownership of

prohibited. Scenario required if effective ringfencing not practicable

Trade-off between additional competition (but relies on effective information asymmetry from affiliates of EDBs, and ability to create level playing field

✓ Consumer free to enter into access contract with eg EDB, aggregator, utility

<sub>N/A</sub> Consumer decision to invest

N/A Consumer decision to invest

Consumer can buy battery from any storage market participant

|  |   | likely to create monopoly market   |   |  |
|--|---|--|---|--|
| TITLE  | EDB battery o   | wnership in RAB  | EDB battery ownership ringfenced  | EDB battery ownership prohibited   |
| Contact Scenario<br>ComCom Scenario  | Scenario 1 Scenario 3   |  | Scenario 2  | Scenario 3   |
| Scenarios relate to investment in batteries  | Distribution network battery  | EDB owned and controlled battery behind meter  | Ringfenced affiliates of EDBs compete in battery market (network & behind meter)  | Prohibition on EDB ownership of batteries<br>(infront & behind meter) - lack of adequate<br>ringfencing to ensure level playing field        |
| Batteries allowed in RAB?  | Yes   | Yes  | No  | No   |
| Explanation  | EDB buys and installs battery in its network as an alternative to traditional network upgrades. Battery is not metered  | EDB buys and installs battery behind the meter as an alternative to traditional network upgrades | EDBs assess network and non-network options as part of planning process, and can procure services from third party battery service providers and ringfenced affiliates of EDBs  | EDBs assess network and non-network options as part of planning process, and can procure services from third party battery service providers |
| Cost Allocation  | Cost Allocation IM used to allocate full or portion of asset to RAB. If 100% allocated to RAB unregulated revenue retained by EDB and is additional to normal regulatory return.              |  | Not applicable. EDB contracts with storage provider will be for network benefits only (ie no energy arbitrage, interuptible load etc) and included in regulated opex.   |  |
| Location (infront/behind meter)  | EDB network (in front of meter)   | Consumer premises (behind meter)   | Both in front and behind meter  | Both in front and behind meter   |
| Competing battery providers  | Assume third parties can also supply and own batteries at grid scale and behind the meter, and contract to EDBs for storage services - through direct contracts, demand response programs etc |  | t in the second | Battery market open to 3rd party technology providers  |
| Ownership  | EDB or 3rd party owner. If 3rd party owner any EDB service contract included in regulated opex  |  | Network: 3rd party service provider or affiliate of EDB Behind meter: 3rd party service provider, affiliate of EDB or consumer  | Network: 3rd party service provider<br>Behind meter: 3rd party service provider or<br>consumer   |
| Control  | EDB or 3rd party owner.   |  | Owner of battery  | Owner of battery   |
| Use  |   | Reduce bill by optimising time of use (primary for EDB and consumer)                             | Owner free to maximise value of battery from I  | multiple income streams  |
| (nb this also includes secondary uses<br>and/or unintended effects caused by<br>how the battery is used) | Avoid/defer Capex (primary)   | Avoid/defer Capex (secondary for EDB)  |   |  |
|  | Improve reliability   | Improve reliability (secondary for EDB)  |   |  |
|  | Reduce transmission charges   | Reduce transmission charges (secondary for EDB)  |   |  |
|  | Potential unregulated service*  | Potential unregulated service*   |   |  |
| Revenue streams (excluding line charges)  Capital costs  | Received by EDB Received by EDB   |  | Received by owner - direct (eg energy arbitrage, ancillary markets), and indirect (eg contract load control to aggregator or direct to either EDB or utility)   |  |
|  | Revenue from quality incentive scheme   | Revenue from quality incentive scheme  |   |  |
|  | Revenue from unregulated services*  | Revenue from unregulated services*   |   |  |
|  | Incurred by EDB   | Lease payments from consumer Incurred by EDB   | Incurred by owner   | Incurred by owner  |
|  | Battery (purchase and commissioning)  | Battery (purchase and commissioning)   | Battery (purchase and commissioning)  | Battery (purchase and commissioning)   |
| Operating costs  |   | Incurred by consumer Retail energy purchases   | Incurred by owner   | Incurred by owner  |
| Notes: *There could be several upreque   | lated services which generate revenue streams. I  | • · · · · · · · · · · · · · · · · · · ·  | or (1) Pattoni system means a battoni and associ  | inted control aguinments (2) Patters system is   |

EDBs batteries RAB funded, yet benefit

funding or direct access to network benefits,

individual consumers. 3rd parties no RAB

likely to create monopoly market

| Notes: *There could be several unregulated services which generate revenue streams, like selling ancillary services to the system operator. (1) Battery system means a battery and associated control equipment; (2) Battery system is |
|--|
| generic and could be a Powerwall, electric vehicle or other system. The battery system is fixed and not a short term support arrangement; (3) All required and expected industry standard arrangements are in place, ie, the consumer  |
| has a retailer who has a network services agreement with the distributor etc. There will be appropriate arrangements to cover the injection of electricity into the network from the battery system.                                   |

# **Consumer Owned Battery**

### Scenario 2

Consumer owned and controlled battery ehind meter

Consumer buys battery from EDB and installs it behind the meter in order to reduce its bill by optimising the time of sourcing electricity from the grid

Consumer premises (behind meter)

## Consumer

Consumer Reduce bill by optimising time of use (primary for consumer)

Avoid/defer Capex (unintended)

Improve reliability (primary for consumer; unintended for EDB) Reduce transmission charges (unintended benefit for EDB)

Received by EDB

Revenue from sale of battery

ncurred by consumer

Battery (purchase and commissioning)

ncurred by consumer Retail energy purchases