

From: < >
Sent: Sunday, 20 September 2026 3:21 pm
To: Registrar <Registrar@comcom.govt.nz>
Subject: "JPT/T&G Fresh"

Hi,

Further submission on a confidential basis.

We continue to have concerns, as one of NZ largest suppliers. In our opinion Fresh Direct **do not** intend to use the current T&G online services, or **payment terms**, thus putting T&G customers, generally the smaller ones with slower moving produce, at a great disadvantage.

Fresh Direct tell us " we pay weekly" , but the reality is, they only pay once a pallet or consignment is sold **completely** . This for smaller growers may be up to 6 weeks. Fresh Direct are incentivised to **slow** payments, to effectively 'cashflow' this intended purchase of T&G.

The T&G online services are superior in transparency and user friendliness, compared to the 'clunky' FD system.

Moreover, the proposal falls short of the 'less competition' rule, in our opinion, and must be rejected on the same basis that the CC rejected the FSNI merger with FSSI. The issues are the same, the industry is the same.