



## Office of Hon Steven Joyce

Minister of Transport  
Minister for Communications  
and Information Technology

Associate Minister of Finance  
Associate Minister for Infrastructure

19 APR 2010

Dr Ross Patterson  
Telecommunications Commissioner  
Commerce Commission  
PO Box 2351  
WELLINGTON 6140

Dear Ross

Officials at the Ministry of Economic Development (MED) have informed me of a new retail offer launched by Vodafone New Zealand, known as "Talk Add-on".

As I understand it, under the terms of this offer, Vodafone's prepay customers can purchase 200 minutes of voice calls to any Vodafone mobile, or any New Zealand landline, for \$12 per month.

I note that in the Commission's final report on mobile termination access services (MTAS) of 22 February 2010, the issue of whether or not smaller operators could compete with Telecom and Vodafone's on-net retail rates was of significant concern.

MED officials have expressed the view that the rates available under the new on-net offer from Vodafone may be material to the determination of this issue.

I would be grateful if, on behalf of the Commission, you could inform me whether or not you consider that this is indeed the case.

I would appreciate it if you could reply as soon as possible.

Yours sincerely

Steven Joyce  
Minister for Communications and Information Technology