



## NZ Wireless P&amp;L

Mobile Revenue		
Interconnect Revenue		
Other Revenue		
External Revenue		
PSTN to 025/7		
025/7 to 0800		
International to 025/7		
Other		
Interconnect Revenue		
Mobile Revenue		
Internal Revenue		
External COS		
YoY change		
025/7 to PSTN		
025/7 to International		
Links Charges		
Other		
Interconnect COS		
Other COS		
Internal COS		
Gross Margin		
GM %		
YoY change		
External Gross Margin		
GM %		
YoY change		
Total Direct Costs		
Net Personnel Costs		
Other Operating Expenses		
Internal Operating Expenses		
EBITDA		
Depreciation & Amortisation		
Corporate Management Fee		
EBIT		

Depreciation savings on TDMA asset sales  
 TDMA asset retirements (fully depreciated)  
 CDPD asset provision taken in 02/03